

## JOB ANNOUNCEMENT: Reuse Outreach Manager - Part Time



















Did you know that disposable products make up 29% of climate change (worse than cars) and that reusable containers on average are 200 times better than disposables (even compostable options)? At GO Box we're the Reuse solution made convenient for the public.

GO Box is an innovative, green service providing reusable take-out containers to food vendors and their customers in Portland and San Francisco. Since launching in July 2011, GO Box has signed up more than 80 food vendors, attracted over 2,500 subscribers, and prevented 150,000+ disposables from going to landfill.

This is an opportunity to be on the ground floor of the growing reuse movement by promoting zero waste and changing throw away culture. For more information, please visit <a href="https://www.GOBoxSFBay.com">www.GOBoxSFBay.com</a>.

## Job Description:

We're expanding our reusable container and cup service at food truck parks and corporate events in San Francisco and San Rafael, and eventually in the Peninsula and the East Bay. And we'd love your help!

GO Box SF Bay is seeking an outgoing, organized and sales savvy individual to communicate the GO Box value to individuals and companies in the San Francisco Bay Area, and to further grow our subscriber base and help manage ground operations. Most of the work will take place during weekday lunch hours at around 20 hrs/wk.

## Role & Responsibilities:

The Reuse Manager is responsible for introducing and operating our reusable service to the public. They will educate individuals on the importance of Reusables (RUs) and the impact of Single Use Disposables (SUDs).

- Managing the four core functions of our ground operations (75%)
  - Engaging customers to use our RU cups or containers and associated app technology
  - Mitigating loss by monitoring and maintaining the Drop Box(es).
  - Picking-up and dropping off of inventory from Wash site
  - o Reporting on usage and loss.
- Following up on prospects and connections made (25%)

## **Goals and Compensation**

The GO Box compensation package is created to empower our Reuse Coordinators to be tied to the success of our Reusable Programs. We offer a \$20/hr base salary with an added OTE (On Target earnings) of:

- An extra \$400 per month if our goal of 1,000 serviced RU's per month (50/day) is met. This encourages our managers to hit their targets and even over-perform.
- 10% commission on any corporate leads generated through your efforts upon close

Please apply by sending your resume to info@goboxsfbay.com with subject line: Reuse Manager Position